CT STATE

Higher Education Fiscal Sustainability Board Meeting January 6, 2025

Your Community. Your College.



CT STATE WHO WE SERVE









300 Credit Programs

15:1 Student to Faculty Ratio

221:1 Student to Advisor Ratio

98% of CT State students are from Connecticut, representing all CT school districts.

40,320 Are Degree-Seekers Others are pursuing a certificate or short-term workforce training.	27,166 Are First Generation Students	38,829 Attend Part-Time	27,952 Are Students of Color We are a minority- majority institution.
30,000 Work While Going to School 6,300 are parents attending school.	111,000 Are Latine Five of our campuses are Hispanic-serving institutions.	15,071 Attend Classes at More Than One CT State Campus (up from about 600 per term pre-merger)	2,500 Have a Disability or Accommodation Needs



36,315 Credit Students in Fall 2024

65,000 Students Served in AY23/24 Credit enrollment up 4% from Fall 2023

93% are associate or certificate seekers

67% are from families without a bachelor's degree

61% are women

62% are BIPOC

67% are attending part-time

65% are taking at least one course online

Students from all 169 towns

CT STATE | CONTRIBUTIONS TO STATE'S WORKFORCE PROGRAM HIGHLIGHTS



5%	Multiracial/International		
4%	Asian		
24%	Black/African American		
32%	Hispanic/Latine		
34%	White		

Information Technology and Computer Science

eading Producer of I. Professionals in CT.

 46 Credit and Non-Credit Programs
3,031 Annually Enrolled Students
776 Free Tuition Students Enrolled
\$42K/YR or \$21/HR, entry level wage for IT workers in Connecticut

6%	Multiracial/International		
11%	Asian		
18%	Black/African American		
33%	Hispanic/Latine		
31%	White		

CT STATE | CONTRIBUTIONS TO STATE'S WORKFORCE PROGRAM HIGHLIGHTS

Hispanic/Latine

White

25%

54%



38%

Hispanic/Latine

White





Operations Spending Impact

College payroll and other spending + ripple effects

\$379.9 million

Added regional income

0 R

4,937 Jobs supported in the region



Student Spending Impact

Relocated/retained student spending + ripple effects

\$64.0 million

Added regional income

– OR

787

Jobs supported in the region



Alumni Impact

Higher alumni earnings and increased business profit + ripple effects

\$2.6 billion

Added regional income

OR

24,053

Jobs supported in the region

All results measured in income, not sales. Results are net of counterfactual scenarios.





CT STATE Financial

FY 25 budget is balanced using \$79.7 million in temporary state support

Loss of temporary state support results in a \$119.1 million shortfall for the biennium

CT State has not requested state support to resolve forecast deficit

CT State does not propose any tuition increases to resolve deficit

Shortfall is resolved by:

- Use of \$89.3 million in reserves
- \$17.5 million in revenue enhancements
- \$12.3 million in expenditure reductions
 - Assumes no wage increases during the biennium

CT State Community College Budget (in millions)	FY 25 Revised	FY26	FY 27
CI State Community College Budget (in millions)	Budget	Forecast	Forecast
Revenue:			
State Support (Block Grant)	159.1	161.4	161.4
Addtl State Appropriation (Dev Edu and Outcomes)	9.8	9.8	9.8
GF Fringe Benefits Paid by State	40.0	40.0	40.0
Temporary State Support	79.7	-	-
Subtotal State Support	288.5	211.2	211.2
Tuition (Gross)	108.9	112.7	112.7
Fees	55.9	57.2	57.2
Private Gifts, Grants and Contracts	0.1	0.1	0.1
Sales of Educational Activities	0.9	0.9	0.9
All Other Revenue	4.0	12.0	12.0
Less Contra Revenue	(5.6)	(3.3)	(3.3
Subtotal Tuition Fees & Other Revenues	164.3	179.6	179.6
Total Revenue	452.8	390.8	390.8
Expenditures:	-	-	
Salaries & Wages	276.4	270.0	270.0
Fringe Benefits (excludes retirement)	68.8	66.9	66.9
Inst. Financial Aid/Match	15.6	15.6	15.6
Waivers	2.8	2.8	2.8
Utilities	11.2	10.5	10.5
All Other Expenses	46.9	42.7	44.3
Total Expenditures	421.7	408.6	410.6
Transfer out to SO/SS	(25.0)	(25.3)	(26.2
Utilization of Reserves for Budget Balance	-	43.2	46.1
Net Gain/(loss)	6.0	-	



Resolving the Projected Biennial Deficit of \$119 Million



Tuition and Fee Increases due to Annualization of FY 25 Enrollment Increases

- Increase Other Revenue for Increased Interest Income
- Decreases in Uncollectible Student Tuition
- Savings for employee turnover
- Reduced employee accrual payouts
- Fringe Benefit Savings for Personnel Changes
- Reduced Other Expenses

14.7% Resolved via Revenue

10.4% Resolved via Expenditure Reductions 74.9% Resolved via Use of Reserves

CT STATE Financial

- Historically, the largest portion of the college's revenue comes from the state
- For the FY 26-27 biennium it is assumed state support will be below FY 19 levels in terms of:

Percentage

- FY 19: 59.6%
- FY 26 & FY 27: 54.0%

Absolute dollars

- FY 19: \$270.6 million
- FY 26 & 27: \$211.1 million
- CT State's other source of revenue is student tuition & fees
- Full time, annual tuition & fees is \$5,218

Revenue Breakdown (% of total)





Among the most affordable Serving the largest number of education in the region college students in the state \$5,218/YR tuition with the most need C nt Into Di COMMUNITY HIGHER COLLEGES EDUCATION WalletHub FXCFI AWARD RANKED #3 2024 IN THE NATION *Community* C **Affordability is a Balancing Act**



Wrap Around Student Support Services Proven to Enhance Student Outcomes

Disability and Accessibility Services Food Security Programs Mental Health and Wellness Counseling Guided Pathway Advising On-campus Childcare Centers Veterans OASIS Centers Discounted Transportation Laptop Loan Programs And more

CT STATE Financial: Additional Constraints and Challenges

Maintain over 4.8 million gross sq.ft. at over 20 locations statewide

Deferred capital improvements/maintenance result in costly emergency repairs

Increased demand for student support services, particularly mental health & wrap around services

Inflationary pressures



Declining number of high school graduates in CT



High fixed costs, over 66% of budget is personnel costs

CT STATE Financial: Strategies for Growth and Fiscal Sustainability







Develop a Strategic Enrollment Plan



Enhance fundraising & targeted student supports



Increase efficiency of course offerings to achieve savings & better meet student needs



Continue financial improvements strategies while balancing student needs

CT STATE The PACT "Free Tuition" Program

About PACT "Free Tuition"

- Established in 2019
- Amended three times since inception
- Covers tuition and fees as a last-dollar award
- Available for up to 72 earned credits
- Does not factor student loans into award
- Created to curb student debt and support completion
- Cost-effective way to earn an associate degree and transfer

23,615

Students in the PACT "Free Tuition" program over the program's four complete years

Totaling \$56.1m

in funding



The PACT "Free **Tuition**" program and Guided **Pathways Advising** works together to improve student persistence rates and close equity gaps.

Guided Pathway Advising PACT "Free Tuition" Program

Greater Outcomes



Semester Persistence Rate Increases

19% Black/African American with Guided Pathway Advising

30% Black/African American with Guided Pathway Advising AND Free Tuition

14% Hispanic/Latino with **Guided Pathway**

Advising

29% Hispanic/Latino with **Guided Pathway Advising AND** Free Tuition

APPENDICES





<u>Analysis of CT State Reserve Balances</u>

Analysis of Reserves: Unresticted Net Position, Excluding Pension & OPEB Liabilities			
(in millions)			
Current Designated Reserves*	\$	30.3	
Current Undesignated Reserves	\$	123.6	
Anticipated FY 24 Deposit: CT State	\$	59.4	
Anticiapted FY 24 Deposit: Shared Services/System Office	\$	12.9	
	\$	226.2	
Utilization of Reserves for FY 26 Projected Deficit	\$	(43.2)	
Utilization of Reserves for FY 27 Projected Deficit	\$	(46.1)	
Projected Reserve Balance: Designated & Undesignated	\$	136.9	

Resulting reserve balance equates to 106 days of cash on hand for operations

*Per board policy the college may reserve 3% of the oeprating expense as contingency reserve and may also contain a system contingency reserve equal to 1.2% of the total system operating expense



Biennial Budget Options Request

CT State developed an outyear forecast informed by the FY 24 actuals & using the following assumptions provided by OPM and the CSCU System Office:

Key Assumptions:	FY26	FY27
Enrollment (CT State/Universities/Charter Oak)	flat	flat
Tuition & Fees increase (CT State/Universities/Charter Oak)	0.0%	0.0%
Housing	0.0%	0.0%
Food services	0.0%	0.0%
Inflation rate	3.4%	3.4%
Personnel Costs		
Personnel Services Increases	0.0%	0.0%
Fringe Benefits	5%	5%

FY 24 Variance from Original Budget (excludes SO/SS)



FY 24 VARIANCE ANALYSIS

The FY 24 variance is attributable to:

- Net Deficit Mitigation \$24.6M
- Increases in Tuition and Fee Revenue due to a 3% enrollment gain over a flat enrollment assumption - \$7.2M
- Changes in Transfers from System Office \$3.7M
- Improved Collections on overdue student accounts \$7.9M
- Increases in All Other Revenue are due to higher interest rates realized on reserve fund balances -\$13.4M
- Delays in hiring in FY 24, despite hiring 178 fulltime positions: Personal Services and Fringe Benefits savings - \$15.5M
- Reduced Other Expenses Spending \$10.8M
- Re-estimate of Fringe Benefits \$10.6M





CT State is Transparent with Internal & External Stakeholders

- Revenue projections made in January forecasted 94.2% of actual revenue & May forecast 97.6%
- Overall expenditure projections made in January were 92.9% accurate and 94.6% accurate
 - Personnel & Fringe projections made in May were 97.0% accurate
 - Significant variance in projections for Other Expenses: 82% accurate in January & 83.7% in May

May projections made by the campuses for all other goods and services varied by 10-55% from actuals. Accordingly, CT State is strengthening its OE budget development and expense reporting/forecasting procedures.

FY 24 Budget Projections (in Millions \$)				
	Original	January	May	
	Budget	Estimate	Estimate	Actuals
Revenues	422.0	421.1	436.4	446.6
Expenses				
Personnel	268.2	249.5	245.4	240.6
Fringe Benefits	80.2	61.0	60.1	55.9
Other Expenses	76.6	75.0	73.9	63.8
Transfers	-30.5	-26.8	-26.8	-26.8
Net Change	-33.6	8.6	29.9	59.3

FY 25 College and Campus Budgets



FY 25 Budget by Campus/Unit



- CT State's budget reported in 3 parts:
 - Shared Services is \$40.2 million or 9%
 - System Office is \$7.9 million or 2%
 - College (12 campuses & College Office) 89%
- Campus resources are understated as many things are budgeted centrally like:
 - Institutional Student Financial Aid: \$15.6 million
 - Public Safety Officers
 - Library Materials
 - Financial Aid staff
 - Parts of Admissions/Enrollment
 - Insurance Costs
 - Marketing staff
 - Marketing Expenditures \$2.3 million
- 2,075 funded FT positions (permanent & temporary)
 - 721 faculty
 - 1,354 staff & administrators
- 4,969 funded PT positions (permanent & temporary)
 - 3,137 adjunct & clinical faculty
 - 563 non-credit lecturers
 - 676 staff
 - 593 student labor